BUSINESS ACQUISITION FINANCING

Fund the purchase and what comes next.

You have found a business worth buying. Financing should account for the purchase and the cash needed to operate afterward. Alliance helps you evaluate the full acquisition funding need.

Three structures to understand

01

Acquisition term loan

Often combines senior debt with buyer equity. Repayment depends on sustainable post-close cash flow, not only historical sales.

02

Seller note

May bridge a funding gap or align the seller with the transition. Payment timing and lien position need to fit senior lender requirements.

03

Separate operating or property facility

A working-capital line or real estate loan may be considered when one acquisition loan would not address every need well.

Include the purchase price, closing costs, buyer equity, seller financing, and operating cash after closing.

Prepare for the conversation

- ☐ Target and buyer financials and tax returns
- ☐ Letter of intent or purchase agreement
- ☐ Quality-of-earnings information, debt schedule and projections

How Alliance helps

We connect the purchase price, buyer equity, seller note, and post-closing cash needs. We organize the earnings story and compare acquisition financing sources.

Let's discuss your financing needs.

Tell us your goal, funding amount, and timing.

Book an appointment | Contact Alliance | Visit our website

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Educational overview. Terms and requirements vary by lender and transaction.